ECON 321, Assignment 14: BP Chapter 15.1 and 15.2, Cournot Mergers

- 1. Read the introduction and section 15.1.1 carefully.
- 2. Skim sections 15.1.2 and the "Scale economies" part of Section 15.1.3.
- 3. Read the "Synergies" part of Section 15.1.3 and section 15.2.1 carefully and use them to make a Mathematica graph sort of like Figure 15.1, but with n on the horizontal axis and x on the vertical. Here's how in more detail:
- 4. First, work through the Synergies section, but simplify things by setting a = 8, c = 1, and let's always consider a merger of just 2 firms, so k = 2. That leaves only two variables, the number of firms in the industry n and the amount of synergy x. You should get Mathematica expressions qIstar, qOstar, pstar, piIstar, piOstar. (Of course you can use your own names, whatever makes sense to you.)
- 5. Now the book uses a ratio ϕ , but with all our simplifications we can just concentrate on x itself, where x can vary from 0 (no synergy) to 1 (such awesome synergies that they drive costs to 0!). The goal is to compare the profits ex ante with the profits after the merger π_I . Note that you can find the ex ante profits just by setting k = 0 and x = 0 in your expressions, because this means no merger and no synergies take place.
- 6. Find the level of *x* needed to make the merger profitable as a function of *n*, the total number of firms in the market. Graph it.
- 7. Value added/extra credit: find the changes in prices as a consequence of the merger and thus the resulting consumer surplus. What levels of *x* are needed to raise consumer surplus? What about total surplus? How do these predictions relate to real world industries where they have been/might be mergers?